



[Five Common Buy-Sell Mistakes](#) - Presentation approximately 15 minutes.

[GRATS](#) - Presentation approximately 12 minutes.

[20 Common Life Insurance Mistakes and How to Avoid Them Part I](#) - Presentation is approximately 23 minutes.

[Another 10 Common Life Insurance Planning Mistakes & How To Avoid Them Part II](#) - Presentation is approximately 12 minutes.

[Another 10 Common Life Insurance Planning Mistakes & How To Avoid Them Part III](#) - Presentation is approximately 16 minutes.